

## APPROVED APPLICATION SOFTWARE AND SERVICES PRICING (FY 2018-2020)

## Verity Symphony: supply chain risk management software



Initial Enrollment – Deployment to Production

If the customer decides to purchase software, for initial enrollment and deployment to production, there is a non-refundable one-time charge of  $\S6500.00^1$  (or  $\S542/Month$ ). This can be broken up into installments of 50%. Includes: deploying solution to production, 1 week of Cisco WebEx training, on call technical support. Beyond the implementation there is an *optional recommended* monthly support subscription which is as follows

ACCOUNTING CODE	Size of business	Cost per month	Cost per year
SØ - SOFTWARE MONTHLY	Less than 100	\$417/month	\$5K/year
SUPPORT SUBSCRIPTION			
S1 - ENTERPRISE SOFTWARE	100 - 300 users SMB	\$833/month	\$10K/year <sup>2</sup>
MONTHLY SUPPORT	entry package		
SUBSCRIPTION			
S2 - ENTERPRISE SOFTWARE	Small 300 - 1,000 users	\$1250/month	\$15K/year
MONTHLY SUPPORT			
SUBSCRIPTION			
S3 - ENTERPRISE SOFTWARE	Medium 1,000-5,000 users	\$1833/month	\$22K/year
MONTHLY SUPPORT			
SUBSCRIPTION			
S4 - ENTERPRISE SOFTWARE	Large enterprise > 5k -	\$2500/month	\$30K/year
MONTHLY SUPPORT	10k users		
SUBSCRIPTION			
S5 - ENTERPRISE SOFTWARE	Global enterprise	\$3000/month	\$36K/year
MONTHLY SUPPORT	category > 10k users		
SUBSCRIPTION			

<sup>&</sup>lt;sup>1</sup> Small business, non-profits, and educational projects may qualify for SMB discount licensing if the prices are beyond your budget. Please contact us for details support@nowellgroup.com

<sup>&</sup>lt;sup>2</sup> Discount of 10% available if client buys the annual subscription on sign up



## Free trial version for demonstration, evaluation, training

As a courtesy of Nowell Development, we offer software license at no charge during the trial and for training, development and testing. This is the period where the customer can experiment with the software and learn to determine if this is the best fit for use in non-production environment. This is for test and piloting. For evaluations clients will be using a private shared server, and not their own dedicated application server

## Enterprise support

Provided the customer has expressed long-term commitment, they are entitled to the periodic software upgrades at no additional charge (other than the monthly charge). Customers request new features or enhancements to the software product, and we work to develop the features that we can in the future. For cases where there is a need for additional software development customization, or integration with legacy or 3<sup>rd</sup> party application to fit specific customer needs, depending on availability, contact us for terms and an HOURLY estimate. Contact <a href="mailto:support@nowellgroup.com">support@nowellgroup.com</a> for more information or if you have questions or concerns. TEXAS Sales tax for finished product sold: Note listed prices do not include local, state, federal or applicable international taxes. This is computed only after an order is made, thus additional tax charges may apply. The company reserves the right to update its pricing, terms and conditions to better meet customer needs.

<u>DISCLAIMER</u>: These pricing terms do not comprise an actual contract or an agreement. They are published to advise customers on the general price ranges. Please contact your customer success account manager to generate a specific quote that matches your specific use case. Each client is different, and has different needs and requirements and we are ready to generate a quote that meets your requirements while remaining within your fixed budget.