

APPROVED APPLICATION SOFTWARE AND SERVICES PRICING (FY 2018-2019)

Verity unified supply chain risk management software

Initial Enrollment – Deployment to Production

If the customer decides to purchase software, for initial enrollment and deployment to production, there is a nonrefundable one-time charge of <u>\$7500.00</u> which is used for the following: to purchase the database¹ software support license (MySQL or Oracle 11G), acquire Enterprise Linux license, provision private dedicated cloud server², install Verity software layer. Includes: 1 week of Cisco WebEx training, on call technical support. Beyond the implementation there is a monthly support subscription which is as follows

Size of business	Cost per month	Cost per year
Small business package – ** Discount entry	\$833/month	\$10K/year ³
level **		
Small < 1,000 employees	\$2500/month	\$30K/year
Medium 1,000-5,000	\$3500/month	\$42K/year
Large enterprise > 5000	\$5000/month	\$60K/year
Global enterprise category > 10,000 users	CALL	CALL

Pilot, Alpha or Beta Testing

As a courtesy of Nowell Development, we offer software license at no charge during the trial stage. This is the period where the customer can experiment with the software and learn to determine if this is the best fit. This is for test and piloting. For evaluations clients will be using a private shared server, and not their own dedicated application server

¹ Note Database software, has to be purchased by each customer from Oracle or the vendor of their choice. It is possible that the database vendor may have a different price quote, or terms, so this price and conditions might change. Visit Oracle.com for their database prices for MySQL or 11G

² Each customer gets their own private cloud server , application server and database which is hosted in the cloud ³ Discount of 10% available if client buys the annual subscription on sign up



Enterprise support

Provided the customer has expressed long-term commitment, they are entitled to the periodic software upgrades at no additional charge (other than the monthly charge). Customers request new features or enhancements to the software product, and we work to develop the features that we can in the future. For cases where there is a need for additional software development customization, or integration with legacy or 3rd party application to fit specific customer needs, depending on availability, the hourly rate is \$100/hr. Contact <u>support@nowellgroup.com</u> for more information or if you have questions or concerns. Taxes: Note listed prices do not include local, state, federal or applicable international taxes. This is computed only after an order is made, thus additional tax charges may apply