



## APPROVED APPLICATION SOFTWARE AND SERVICES PRICING (FY 2016-2017)

# Verity SCRM software: supply chain risk management software

<i>Size of business</i>	<i>Cost per month</i>	<i>Cost per year</i>
<i>Small business package – ** Discount entry level **</i>	<i>\$833/month</i>	<i>\$10K/year</i>
<i>Small &lt; 1,000 employees</i>	<i>\$2500/month</i>	<i>\$30K/year</i>
<i>Medium 1,000-5,000</i>	<i>\$3500/month</i>	<i>\$42K/year</i>
<i>Large enterprise &gt; 5000</i>	<i>\$5000/month</i>	<i>\$60K/year</i>

### *Initial Enrollment*

If the customer decides to purchase software, for initial enrollment, there is a non-refundable one-time charge of \$5,000 which is used for the following: to purchase the database<sup>1</sup> software support license (MySQL or Oracle 11G), acquire Enterprise Linux license, provision private dedicated cloud server<sup>2</sup>, install Verity software layer. Includes: 1 week of Cisco WebEx training, on call technical support

### *Pilot, Alpha or Beta Testing*

As a courtesy of Nowell Development, we offer Verity SCRM software and Shalom ESX Client license at no charge during the trial stage. This is the period where the customer can experiment with the software and learn to determine if this is the best fit. This is for test and piloting. For evaluations clients will be using a private shared server, and not their own dedicated application server

### *Software Integration, Development Support, Enterprise Support*

Integration is only needed if you want Verity to communicate with your existing business systems. All other integration projects or requirements are on a case-by-case basis. Please contact us with your project needs and requirements and after a full investigation and requirements gathering and assessment, we can offer a statement of work, a cost quote for implementation and software integration and a support category for your needs. We have flat rates for enterprise support in the Bronze, Silver and Gold categories. Each tier covers certain months of software development, application integration, QA, project rollout and testing support. Bronze covers a 3 month implementation and integration effort; Silver covers a 6 month engagement. Gold covers a 9 month project. Bronze cost is \$10K, Silver \$15K and Gold support

<sup>1</sup> Note Database software, has to be purchased by each customer from Oracle or the vendor of their choice. It is possible that the database vendor may have a different price quote, or terms, so this price and conditions might change. Visit [Oracle.com](http://Oracle.com) for their database prices for MySQL or 11G

<sup>2</sup> Each customer gets their own private cloud server, application server and database which is hosted in the cloud



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is \$30K; in some cases no additional support is needed, however if a customer needs custom integration effort, these estimates can serve as upper bound limits;

*Software upgrades, technical support*

Provided the customer has expressed long-term commitment, they are entitled to the periodic software upgrades at no additional charge (other than the monthly charge). Customers request new features or enhancements to the software product, and we work to develop the features that we can in the future. For cases where there is a need for additional software development customization, or integration with legacy or 3<sup>rd</sup> party application to fit specific customer needs, depending on availability, the hourly rate is \$85/hr. Contact [americas@nowellgroup.com](mailto:americas@nowellgroup.com) for more information or if you have questions or concerns. *Taxes: Note listed prices do not include local, state, federal or applicable international taxes. This is computed only after an order is made, thus additional tax charges may apply*

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*#integrity #teamwork #excellence*